



Consolidated Financial Results for the Six Months Ended January 31, 2025 (August 1, 2024, to January 31, 2025) [Japanese GAAP]

March 7, 2025

Listed company I'LL INC. Stock exchange listing: Tokyo Stock Exchange, Prime Market
 Code number 3854 URL <https://www.ill.co.jp>
 Representative (Title) Representative Director & President (Name) Tetsuo Iwamoto
 Contact (Title) Executive Officer, Head of Accounting Department (Name) Naoko Ogura TEL 06-6292-1170
 Scheduled date for filing quarterly securities report: March 14, 2025 Scheduled date for dividend payment commencement: April 11, 2025

Availability of supplementary briefing material on financial results: Yes

Financial results briefing session: No

(Amounts less than ¥1 million rounded down)

1. Consolidated Financial Results for the Six Months Ended January 31, 2025 (August 1, 2024, to January 31, 2025)

(1) Consolidated Operating Results (Cumulative) (% indicates change from previous corresponding period)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	million	%	million	%	million	%	million	%
Six months ended January 31, 2025	9,242	7.8	2,260	1.0	2,235	(0.6)	1,537	3.2
Six months ended January 31, 2024	8,571	12.9	2,238	34.9	2,249	34.5	1,489	34.8

(Note) Comprehensive income Six months ended January 31, 2025 1,522 million yen (3.5%)
 Six months ended January 31, 2024 1,470 million yen (33.5%)

	Net profit per share		Diluted net profit per share	
	Yen		Yen	
Six months ended January 31, 2025	62.26		-	
Six months ended January 31, 2024	59.52		-	

(Note) 1. Diluted net profit per share is not shown because there are no dilutive shares.

2. In the calculation of net profit per share, the number of treasury shares includes our shares held by the Impact Neutralization Trust.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	million	million	%
Six months ended January 31, 2025	13,818	7,354	53.2
Fiscal year ended July 31, 2024	14,153	9,680	68.4

(Reference) Shareholders' equity Six months ended January 31, 2025 7,354 million yen Fiscal year ended July 31, 2024 9,680 million yen

2. Dividends

	Annual dividends				
	End of first quarter	End of second quarter	End of third quarter	End of year	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended July 31, 2024	-	16.00	-	25.00	41.00
Fiscal year ending July 31, 2025	-	20.00	-	-	-
Fiscal year ending July 31, 2025 (Forecast)	-	-	-	27.00	47.00

(Note) Revision to the dividend forecast announced most recently: No

3. Forecasted Consolidated Results for the Fiscal Year Ending July 31, 2025 (August 1, 2024, to July 31, 2025)
 (% indicates changes from the previous year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net profit per share
	million	%	million	%	million	%	million	%	Yen
Full year	19,150	9.4	4,800	12.6	4,826	12.6	3,257	12.8	130.12

(Note) Revision to the financial forecasts announced most recently: No

*Notes

(1) Significant changes in the scope of consolidation during the period: No

(2) Adoption of special accounting treatment for the preparation of the interim consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares)	Six months ended January 31, 2025	25,042,528 shares	Fiscal year ended July 31, 2024	25,042,528 shares
2) Total number of treasury shares at the end of the period	Six months ended January 31, 2025	994,739 shares	Fiscal year ended July 31, 2024	11,419 shares
3) Average number of shares during the period	Six months ended January 31, 2025	24,698,218 shares	Six months ended January 31, 2024	25,031,802 shares

(Note) The total number of treasury shares at the end of the period includes our shares held by the Impact Neutralization Trust (981,800 shares for the six months ended January 31, 2025, and no shares for the year ended July 31, 2024). Our shares held by the Impact Neutralization Trust are also included in the number of treasury shares deducted in the calculation of the average number of shares during the fiscal year (332,006 shares for the six months ended January 31, 2025, and no shares for the year ended July 31, 2024).

*This consolidated financial results report for the six months is not subject to the quarterly review by a certified public accountant or an auditing firm.

*Explanation on the proper use of financial results forecast and other notes

(Notice regarding future statements)

The financial forecasts stated in this document are based on information available as of the date of this document. These forecasts should not be construed as a promise by the Company to achieve them. Actual results may differ from these forecasts due to uncertain factors, such as economic trends. For notes about assumptions behind the financial forecasts and how to use these financial forecasts, refer to page 6 "1. Overview of Operating Results, (3) Explanation of Consolidated Financial Forecasts and Other Future Projections."

○ Contents

1. Overview of Operating Results	4
(1) Overview of Operating Results for the Period Under Review	4
(2) Overview of Financial Position for the Period Under Review	5
(3) Explanation of Consolidated Financial Forecasts and Other Future Projections.....	6
2. Consolidated Financial Statements and Significant Notes Thereto	7
(1) Consolidated Balance Sheets	7
(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income	9
Consolidated Statements of Income.....	9
Consolidated Statements of Comprehensive Income.....	10
(3) Notes on Consolidated Financial Statements	11
(Notes on the Premise of a Going Concern)	11
(Notes on Substantial Changes in the Amount of Shareholders' Equity).....	11
(Additional Information)	11
(Notes on Segment Information)	11
(Revenue Recognition)	12
(Information on Net Profit Per Share)	13

1. Overview of Operating Results

(1) Overview of Operating Results for the Period Under Review

1) Overview of business performance

Period	Interim consolidated period of the 34th period	Interim consolidated period of the 35th period	34th period
Accounting period	From August 1, 2023, to January 31, 2024	From August 1, 2024, to January 31, 2025	From August 1, 2023, to July 31, 2024
Net sales (Thousands of yen)	8,571,461	9,242,288	17,508,405
Operating profit (Thousands of yen)	2,238,764	2,260,745	4,263,812
Ordinary profit (Thousands of yen)	2,249,141	2,235,073	4,285,206
Profit attributable to owners of parent (Thousands of yen)	1,489,936	1,537,704	2,887,564
Comprehensive income (Thousands of yen)	1,470,413	1,522,516	2,841,419
Net assets (Thousands of yen)	8,710,178	7,354,191	9,680,682
Total assets (Thousands of yen)	12,822,420	13,818,028	14,153,941
Research and development expenses (Thousands of yen)	30,261	42,286	64,631
Equity ratio (%)	67.9	53.2	68.4
Operating profit margin (%)	26.1	24.5	24.4

During the six months ended January 31, 2025 (August 1, 2024 to January 31, 2025), the Japanese economy was on a gradual trend of recovery, driven by an enhanced employment and income environment. On the other hand, it is necessary to keep close tabs on the impact on the Japanese economy of such matters as a downturn in overseas economies due to monetary tightening, soaring raw material and energy prices.

Information system investment in Japan is booming, mainly in digital transformation which conducts a business transformation that utilizes digital technologies to address labor shortages. Under these current market conditions, the I'LL Group is pursuing its "CROSS-OVER Synergy" strategy in order to strengthen the business of its customers. Through a combination of "real" and "online" products and services, the I'LL Group develops, proposes and supports solutions for mid-tier and small/medium-size corporate clients that need to efficiently use IT to solve their management issues. The "CROSS-OVER Synergy" strategy is an initiative to increase the business efficiency and strengthen the sales capabilities of customers, by proposing a combination of real and online products and services through the I'LL Group's unique value proposition style. This strategy not only gives the I'LL Group a competitive edge during negotiations, but also enhances the satisfaction of its customers. In addition, to promote sustainable growth, I'LL has introduced an integrated production-sales system where sales representatives and system engineers are placed in the same organization to enhance mutual collaboration. This has improved the accuracy of projects by determining customer requirements at the time of quotation, strengthened the project management system, and reduced person-hours of customer support after the system operation starts by improving delivery quality, thereby strengthening the profit structure.

As for an overview of the "real" and "online" businesses, I'LL has continued on the real-world front to broaden the product appeal of its mainstay Aladdin Office software package for each business sector. In sales, it collaborated with partner companies and saw orders remain firm as it proposed ways for optimum system use for each client on the basis of plenty of installment examples in each industry. On the online world, I'LL continued to do new collaborative development in the six months ended January 31, 2025, with online store operators on the CROSS MALL cloud service, which integrates the management of multiple online stores. The Company will continue to strengthen our cooperation with multiple malls and shift our focus to medium-size and large markets, with the objective of increasing sales over the medium- to long-term. Also, the Company has achieved steady growth in sales of the CROSS POINT cloud service which allows integrated management of reward points and customers of online and real stores. In addition, in light of the disposal of certain software related to the development of cloud services implemented in the previous consolidated fiscal year, we are continuing the transition to a technology configuration called microservices architecture. This will allow us to enhance a system's flexibility in responding to rapidly changing user needs and business environments. We will work to establish a leaner business structure by reducing development time through the use of microservices architecture and ensuring scalability by actively adopting technologies from other companies and strengthening collaboration.

In addition, in the six months ended January 31, 2025, the Company continued to focus on product development and booked ¥42,286,000 for research and development expenses to increase market competitiveness through development of new technologies in the future. The Company will work to enhance R&D activities mainly at the I'LL Matsue Laboratory, an R&D base in Matsue, Shimane Prefecture, and continue to improve its future market competitiveness.

In addition, at the Board of Directors meeting held on December 6, 2024, we resolved to establish an Impact Neutralization Trust (the "Trust") for the purpose of increasing the Company's circulating share ratio. We entered into an agreement for the

Trust with The Nomura Trust and Banking Co., Ltd. The Trust acquired 1,250,000 shares of our stock for ¥3,931,250,000 during the six months ended January 31, 2025, and sold 268,200 shares in the market by the end of the six months ended January 31, 2025. For details, please refer to “(Additional Information)” in “(3) Notes on Consolidated Financial Statements” under “2. Consolidated Financial Statements and Significant Notes Thereto.”

As a result, in the six months of the period under review, net sales were ¥9,242,288,000 (up 7.8% year on year), operating profit came to ¥2,260,745,000 (up 1.0% year on year), ordinary profit was ¥2,235,073,000 (down 0.6% year on year), profit attributable to owners of parent posted ¥1,537,704,000 (up 3.2% year on year), and operating profit margin, which is one of the Group’s management indicators, was 24.5%. As of the end of the second quarter period under review, the company’s financial position was ¥13,818,028,000 in total assets and ¥7,354,191,000 in total net assets. The equity ratio, a key indicator of financial soundness and long-term security, stood at 53.2%.

2) Analysis of operating results

(Net sales)

Net sales increased 7.8% year on year to ¥9,242,288,000. In the six months of the period under review, new orders increased steadily due to a combination of factors. First, the ongoing receipt of orders for large-scale projects; second, the revision of customer supply prices caused by price increases in goods purchased by us; third, the expansion of net sales due to steady progress in the development process; fourth, the accumulation of stock net sales in response to the diversified work styles of small and medium-sized enterprises; and fifth, the continuous enhancement of functions for the primary Aladdin Office package software. Furthermore, an optimal system utilization method has been proposed, tailored to each customer based on extensive case studies of implementation in collaboration with partner companies.

In addition, CROSS MALL, integrated management software for multiple online stores, has been given greater product appeal by incorporating functional requests collected from existing customers, and it has seen increased net sales as we increased the unit price of contracts through stably acquiring new customers and strengthening our approach to medium-size and large markets. Net sales of CROSS POINT, a software program that enables integrated management of points and customers for online and real stores, increased as the company expanded its reach beyond the fashion industry and acquired new customers.

(Cost of sales, selling, general and administrative expenses, and operating profit)

The cost of sales increased 10.9% year on year to ¥4,123,008,000. This was mainly due to the impact of factors such as rising personnel expenses and price increases for some purchased products, despite the success of efforts to improve the accuracy of estimates through expanding packaging functions and integrating production and sales. In addition, operating profit was up 1.0% year on year to ¥2,260,745,000 despite factors such as the increase in personnel expenses in selling, general and administrative expenses.

(Non-operating income, non-operating expenses, and ordinary profit)

Non-operating income increased 41.3% year on year to ¥15,114,000. This was primarily due to a rise of ¥2,487,000 in commission income. In addition, non-operating expenses grew by ¥40,462,000 year on year to ¥40,785,000. This was mainly due to an increase of ¥37,308,000 in commission expenses paid in connection with the establishment of the Impact Neutralization Trust. Consequently, ordinary profit fell 0.6% year on year to ¥2,235,073,000.

(Extraordinary income, extraordinary losses, income taxes and interim profit attributable to owners of parent)

There was no extraordinary income. Extraordinary losses increased by ¥100,000 year on year to ¥100,000. This was due to a ¥100,000 increase in loss on retirement of non-current assets. In addition, profit before taxes decreased by 0.6% year on year to ¥2,234,973,000, and after deducting income taxes - current and income taxes - deferred, interim profit attributable to owners of parent increased by 3.2% year on year to ¥1,537,704,000.

(2) Overview of Financial Position for the Period Under Review

(Current assets)

As of the end of the second quarter period under review, current assets were ¥11,313,546,000, a decrease of ¥254,399,000 from the end of the previous fiscal year. This was mainly due to decreases of ¥154,169,000 in cash and deposits and ¥142,437,000 in notes and accounts receivable - trade, and contract assets, despite an increase of ¥99,550,000 in securities transferred from investment securities included in “Other” under investments and other assets due to their becoming redeemable within one year.

(Non-current assets)

As of the end of the second quarter period under review, non-current assets amounted to ¥2,504,482,000, a decrease of ¥81,513,000 from the end of the previous fiscal year. This was mainly due to decreases of ¥124,985,000 in software and ¥99,550,000 in investment securities included in “Other” under investments and other assets due to their becoming redeemable within one year and being transferred to securities under current assets, despite an increase of ¥210,962,000 in software in progress.

(Current liabilities)

As of the end of the second quarter period under review, current liabilities amounted to ¥4,463,549,000, an increase of ¥1,908,482,000 from the end of the previous fiscal year. This was mainly due to an increase of ¥2,190,000,000 in short-term borrowings intended to securing flexible and stable funds in connection with the establishment of the Impact Neutralization Trust, despite decreases of ¥167,404,000 in accounts payable - other included in “Other” under current liabilities and ¥100,078,000 in accounts payable - trade.

(Non-current liabilities)

As of the end of the second quarter period under review, non-current liabilities amounted to ¥2,000,288,000, an increase of ¥82,095,000 from the end of the previous fiscal year. This was mainly due to increases of ¥51,556,000 in retirement benefit liability and ¥29,823,000 in provision for retirement benefits for directors (and other officers).

(Net assets)

As of the end of the second quarter period under review, net assets amounted to ¥7,354,191,000, a decrease of ¥2,326,491,000 from the end of the previous fiscal year. This was mainly due to an increase of ¥3,931,250,000 in treasury shares due to the establishment of the Impact Neutralization Trust (the “Trust”), a decrease of ¥843,489,000 in treasury shares due to the disposal of treasury shares in the Trust, a loss of ¥135,099,000 in the disposal of treasury shares due to decreases in stock price in the Trust, and a decrease of ¥625,777,000 caused by dividends of surplus, despite an increase of ¥1,537,704,000 in profit attributable to owners of parent.

(3) Explanation of Consolidated Financial Forecasts and Other Future Projections

The operating results for the six months of the period under review generally align with the Group’s forecasts. There have been no adjustments made to the Group’s financial forecasts for the full year of the period under review.

2. Consolidated Financial Statements and Significant Notes Thereto

(1) Consolidated Balance Sheets

(Thousands of yen)

	Fiscal 2024 (As of July 31, 2024)	First six months of fiscal 2025 (As of January 31, 2025)
Assets		
Current assets		
Cash and deposits	6,663,216	6,509,046
Notes and accounts receivable - trade, and contract assets	4,425,954	4,283,516
Securities	-	99,550
Merchandise	275,010	212,730
Work in process	17,857	16,831
Other	190,960	198,177
Allowance for doubtful accounts	(5,052)	(6,306)
Total current assets	11,567,945	11,313,546
Non-current assets		
Property, plant and equipment	583,364	557,765
Intangible assets		
Software	423,355	298,370
Software in progress	366,958	577,920
Other	1,739	1,739
Total intangible assets	792,053	878,030
Investments and other assets		
Deferred tax assets	523,645	493,659
Other	690,126	579,089
Allowance for doubtful accounts	(3,193)	(4,061)
Total investments and other assets	1,210,578	1,068,686
Total non-current assets	2,585,996	2,504,482
Total assets	14,153,941	13,818,028
Liabilities		
Current liabilities		
Accounts payable - trade	646,435	546,357
Short-term borrowings	-	2,190,000
Income taxes payable	708,694	714,507
Provision for bonuses	111,700	116,700
Provision for product warranties	15,746	12,547
Provision for loss on orders received	-	181
Other	1,072,491	883,256
Total current liabilities	2,555,067	4,463,549
Non-current liabilities		
Retirement benefit liability	1,240,157	1,291,713
Provision for retirement benefits for directors (and other officers)	435,540	465,363
Asset retirement obligations	237,489	238,724
Other	5,005	4,486
Total non-current liabilities	1,918,192	2,000,288
Total liabilities	4,473,259	6,463,837

(Thousands of yen)

	Fiscal 2024 (As of July 31, 2024)	First six months of fiscal 2025 (As of January 31, 2025)
Net assets		
Shareholders' equity		
Share capital	354,673	354,673
Capital surplus	319,673	319,673
Retained earnings	8,962,032	9,738,859
Treasury shares	(10,080)	(3,098,210)
Total shareholders' equity	9,626,300	7,314,996
Other comprehensive income (cumulative)		
Remeasurements of defined benefit plans	54,701	39,506
Valuation difference on available-for-sale securities	(319)	(312)
Total other comprehensive income (cumulative)	54,381	39,194
Total net assets	9,680,682	7,354,191
Total liabilities and net assets	14,153,941	13,818,028

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income
(Consolidated Statements of Income)

(Thousands of yen)

	First six months of fiscal 2024 (From August 1, 2023, to January 31, 2024)	First six months of fiscal 2025 (From August 1, 2024, to January 31, 2025)
Net sales	8,571,461	9,242,288
Cost of sales	3,717,326	4,123,008
Gross profit	4,854,135	5,119,280
Selling, general and administrative expenses	2,615,370	2,858,534
Operating profit	2,238,764	2,260,745
Non-operating income		
Commission income	6,813	9,300
Subsidy income	3,450	2,988
Other	436	2,825
Total non-operating income	10,700	15,114
Non-operating expenses		
Interest expenses	278	3,408
Commission expenses	-	37,308
Foreign exchange losses	44	69
Total non-operating expenses	323	40,785
Ordinary profit	2,249,141	2,235,073
Extraordinary losses		
Loss on retirement of non-current assets	0	100
Total extraordinary losses	0	100
Net profit before taxes	2,249,141	2,234,973
Income taxes - current	741,496	660,586
Income taxes - deferred	17,708	36,682
Total income taxes	759,204	697,268
Net profit	1,489,936	1,537,704
Profit attributable to owners of parent	1,489,936	1,537,704

(Interim Consolidated Statements of Comprehensive Income)

(Thousands of yen)

	First six months of fiscal 2024 (From August 1, 2023, to January 31, 2024)	First six months of fiscal 2025 (From August 1, 2024, to January 31, 2025)
Net profit	1,489,936	1,537,704
Other comprehensive income		
Remeasurements of defined benefit plans, net of tax	(19,523)	(15,194)
Valuation difference on available-for-sale securities	-	6
Total other comprehensive income	(19,523)	(15,187)
Interim comprehensive income	1,470,413	1,522,516
(Breakdown)		
Interim comprehensive income attributable to owners of parent	1,470,413	1,522,516
Interim comprehensive income attributable to non- controlling interests	-	-

(3) Notes on Consolidated Financial Statements

(Notes on the Premise of a Going Concern)

No applicable matters.

(Notes on Substantial Changes in the Amount of Shareholders' Equity)

First six months of fiscal 2024 (From August 1, 2023, to January 31, 2024)

No applicable matters.

First six months of fiscal 2025 (From August 1, 2024, to January 31, 2025)

Pursuant to the resolution passed at the Board of Directors meeting held on December 6, 2024, we acquired 1,250,000 treasury shares through the Impact Neutralization Trust during the six months ended January 31, 2025, resulting in an increase of ¥3,931,250,000 in treasury shares. Of these treasury shares, 268,200 shares were sold in the market during the six months ended January 31, 2025, resulting in a decrease of ¥843,489,000 yen to ¥3,098,210,000 in treasury shares at the end of the six months ended January 31, 2025. For details, please refer to “(Additional Information)” under “Notes.”

(Additional Information)

(Establishment of the Impact Neutralization Trust)

We aim to strengthen corporate governance by diversifying shareholders. We also work to maintain our listing on the TSE Prime Market and improve market liquidity and supply and demand for our shares by equity index investment based on the total market value of floating shares, such as TOPIX. During the six months ended January 31, 2025, we acquired a portion of our shares held by non-public shareholders and sold them in the market through the Impact Neutralization Trust (the “Trust”).

The Trust acquires our shares through off-floor trading based on the most recent closing price at the Tokyo Stock Exchange (ToSTNeT-2) using funds contributed by us, then sells our shares in the market during the trust period, and distributes the proceeds to us periodically at a predetermined timing. The Trust is a self-beneficiary trust whose beneficiary is the Company.

Therefore, although the Trust takes the form of a trust of funds contributed by the Company, it is actually equivalent to an immediate trust created by the Company with treasury shares acquired by it. In this case, Q3 in the Practical Solution on Accounting for Trusts (PITF No. 23, August 2, 2007, requires the Company, as the beneficiary, to account for the trust assets as if they were held directly by the Company. Therefore, our shares held by the Trust are accounted for as “treasury shares” in accordance with the Accounting Standard for Treasury Stock and Reduction of Legal Reserves (ASBJ Statement No. 1, March 26, 2015) and the Guidance on Accounting Standard for Treasury Stock and Reduction of Legal Reserves (ASBJ Guidance No. 2, March 26, 2015).

The Trust acquired 1,250,000 shares of our stock for ¥3,931,250,000 during the six months ended January 31, 2025, and sold 268,200 shares in the market by the end of the six months ended January 31, 2025, resulting in a decrease of ¥843,489,000 in treasury shares.

The impact of trust fees and other expenses related to the establishment of the Trust on profit and loss for the six months ended January 31, 2025, was immaterial. The impact of the loss on disposal of treasury shares on retained earnings for the six months ended January 31, 2025, was ¥135,099,000. Since our shares held by the Trust are accounted for as treasury shares, they are included in the treasury shares deducted in calculating the average number of shares during the period for the purpose of calculating net income per share.

(Notes on Segment Information)

[Segment Information]

For the six months ended January 31, 2024 (August 1, 2023, to January 31, 2024) and the six months ended January 31, 2025 (August 1, 2024, to January 31, 2025)

Because the I'LL Group is a single segment entity, this section is omitted.

(Revenue Recognition)

Categorized information of revenue from contracts with customers

Our Group's structure is focused on a single segment, while our business encompasses two distinct entities: the system solutions business and the online solutions business. Financial information concerning revenue from contracts with customers is disclosed by business.

First six months of fiscal 2024 (From August 1, 2023, to January 31, 2024)

The following is a breakdown of revenue from contracts with customers, categorized by product or service type.

(Thousands of yen)

	System Solutions Business	Online Solutions Business	Total
Flow-type merchandise			
Licensing, customization, installation support, etc.	3,447,181	86,364	3,533,545
Hardware, etc.	1,461,857	5,192	1,467,050
Other	43,173	33,003	76,177
Stock-type merchandise			
Service use and system maintenance	2,528,429	966,259	3,494,689
Revenue from contracts with customers	7,480,641	1,090,820	8,571,461

The following is a breakdown of revenue from contracts with customers, categorized by the timing of revenue recognition.

(Thousands of yen)

	System Solutions Business	Online Solutions Business	Total
Products and services transferred at a single point in time	1,842,636	38,196	1,880,832
Products and services transferred over a period of time	5,638,004	1,052,624	6,690,628
Revenue from contracts with customers	7,480,641	1,090,820	8,571,461

First six months of fiscal 2025 (From August 1, 2024, to January 31, 2025)

The following is a breakdown of revenue from contracts with customers, categorized by product or service type.

	(Thousands of yen)		
	System Solutions Business	Online Solutions Business	Total
Flow-type merchandise			
Licensing, customization, installation support, etc.	3,732,288	61,518	3,793,807
Hardware, etc.	1,361,366	1,427	1,362,793
Other	36,861	33,087	69,948
Stock-type merchandise			
Service use and system maintenance	2,993,785	1,021,953	4,015,738
Revenue from contracts with customers	8,124,301	1,117,987	9,242,288

The following is a breakdown of revenue from contracts with customers, categorized by the timing of revenue recognition.

	(Thousands of yen)		
	System Solutions Business	Online Solutions Business	Total
Products and services transferred at a single point in time	1,777,385	34,515	1,811,901
Products and services transferred over a period of time	6,346,915	1,083,472	7,430,387
Revenue from contracts with customers	8,124,301	1,117,987	9,242,288

(Information on Net Profit Per Share)

The basis for calculating interim profit per share is as follows.

	For the first six months of fiscal 2024 (From August 1, 2023, to January 31, 2024)	For the first six months of fiscal 2025 (From August 1, 2024, to January 31, 2025)
Net profit per share (yen)	59.52	62.26
(Basis for calculation)		
Profit attributable to owners of parent (Thousands of yen)	1,489,936	1,537,704
Amount not attributable to common shareholders (Thousands of yen)	-	-
Profit attributable to owners of parent related to common stock (Thousands of yen)	1,489,936	1,537,704
Average number of common shares during the period (Shares)	25,031,802	24,698,218

- (Note) 1. Diluted net profit per share is not shown because there are no dilutive shares.
 2. In the calculation of per share information, our shares held by the Impact Neutralization Trust are included in the number of treasury shares (as of the end of the six months ended January 31, 2024, no shares; average number of shares during the period, no shares; as of the end of six months ended January 31, 2025, 981,800 shares; average number of shares during the period, 332,006 shares)